



SPS Consulting Group, LLC

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Company Summary

Founded in 2000 **SPS Consulting** is a leading provider of **Executive Search, Interim Management and Consulting Services** for the Fortune 500. Leveraging many years of industry and consulting experience, the SPS Consulting team offers our clients a laser focus in providing solutions and services for strategic sourcing, procurement, supply chain, logistics and transportation organizations.

Services

Executive search practice summary

Strategic Sourcing, Procurement and Supply Chain leaders understand that today's business climate is increasingly more complex and as emerging markets become more dynamic, the need to create competitive advantage has never been greater. Successful organizations value placing the very best human capital as a key differentiator to drive organizational change, to evolve innovative supply chain solutions and to deploy technology and best practices as enablers to produce competitive advantage.

SPS Consulting's executive search team focuses on placing mid to senior level managers and executives across many industries nationally and abroad. Unlike many traditional search firms our extensive hands on experience truly sets us apart to understand the talent and skill sets that our clients seek.

Strategic Sourcing and Procurement – targeted searches in strategic sourcing for indirect procurement, procurement operations, strategy, and eprocurement;

Supply Chain – targeted searches across the global value chain;

Logistics – targeted searches in transportation, distribution, fleet management and third party logistics
Targeted searches begin with thorough understanding of the client needs. Our recruiting team leverages over 20 years of practical, hands on, industry, consulting and executive experience to deliver total client satisfaction.

SPS Consulting works on both a retained or contingent basis at the most competitive rates in the industry.

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Recent successful searches

- Executive Director of Strategic Sourcing – Marketing Services
- Director of Procurement – Corporate Services
- Director of Strategic Sourcing - Outsourcing
- Senior Category Manager – Clinical Development/CRO Outsourcing
- Director of eProcurement
- eSourcing Manager - Ariba
- Manager, Global Indirect Procurement Services – Process and Tools
- Director of Supply Chain
- Senior Category Managers: Professional Services; Facilities Capital, MTE; Clinical/Early Drug Discovery; Travel; Marketing Services; IT/Telco

Contract resources and interim management practice summary

SPS Consulting provides contract functional resources or independent consultants for interim management needs supporting strategic sourcing, procurement and logistics organizations across a range of industries and the public sector.

A sampling of SPS projects include:

- Functional Ariba Consultant
- IT Outsourcing – Third Party Contracts Lead
- Strategic Sourcing Consultant – IT, marketing services, professional services, facilities
- Transportation/Fleet Management Consultant
- Strategic Sourcing Consultant - Business Development

Consulting services practice summary

Sourcing and procurement organizations today truly have the opportunity more than ever before to transform and become a strategic, value contributor in the organization. Those that realize this can create a competitive advantage. **SPS Consulting** partners with a select veteran consultants and several niche consulting firms to offer our clients unparalleled delivery in assessment, strategy and transformational solutions in strategic sourcing, procurement, eprocurement and transportation. We leverage deep industry expertise and world class consulting rigor to deliver strategies and solutions that create value, drive process and reduce costs throughout the enterprise.

A Sample of assignments and solutions that SPS has completed include:

- Procurement Transformation/Strategic Opportunity Assessments – Process, Organization and Technology
- eProcurement Program Delivery Lead
- Supplier Enablement and Adoption Optimization – Ariba
- eProcurement Program Management – Ariba, SciQuest
- Strategic Sourcing – IT, Corporate Services, Building/Facility Services, Marketing Services, Transportation, 3PL

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For More Information:

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